

Guide

MEMBERS	Meet each week and pass referrals. Make up the chapters which make up the organization.
LEADERSHIP TEAM (LT)	Leaders of the chapter. They are in charge of running the meeting. Made up of President, VP, Treasurer, Secretary etc.
DIRECTOR CONSULTANT (DC)	Support several chapters in a particular area.
AREA DIRECTOR CONSULTANT	Support the Director Consultants(DC). Their support area is made up of several DC areas
EXECUTIVE DIRECTOR (ED)	In charge of a region. Internationally they are sub franchisee. Nationally they are franchisee.
NATIONAL DIRECTOR (ND)	Own entire country. NDs exist only internationally. In the U.S., BNI HQ is the ND.

International Organizational Structure



U.S.

Organizational Structure



Differences

International v. United States

